
TERMS AND CONDITIONS

Terms and Conditions of b-tools.pl website

Version date: 30.04.2026

§ 1. GENERAL PROVISIONS

These Terms and Conditions set out the rules for using the website available at b-tools.pl (hereinafter: the "Website"), operated by B-Tools sp. z o.o.

The Website is operated by:

- B-Tools sp. z o.o.
- Tax ID (NIP): 7011201881
- Statistical number (REGON): 528442670
- Court Registration Number (KRS): 0001100729
- Registered address: ul. Aleje Jerozolimskie 89/43, 02-001 Warszawa, woj. mazowieckie, Polska
- E-mail: info@b-tools.pl

The Website serves an informational and contact purpose. It enables users to learn about the services offered by B-Tools sp. z o.o. and to submit an enquiry for a consultation or audit via a contact form.

Use of the Website is voluntary and free of charge. Services provided by B-Tools sp. z o.o. are carried out under separate agreements concluded outside the Website.

The clients of B-Tools sp. z o.o. are exclusively business entities (B2B) — sole traders, legal persons, and organisational units without legal personality.

§ 2. DEFINITIONS

- Service Provider — B-Tools sp. z o.o. with its registered office in Warsaw, entered in the Register of Entrepreneurs of the National Court Register under number 0001100729.
- User — any natural person, legal person, or organisational unit that uses the Website.
- Client — a business entity that has concluded a separate consulting or outsourcing services agreement with the Service Provider.
- Website — the website available at b-tools.pl.
- Form — the interactive consultation or audit registration form available on the Website.

- Services — consulting and sales outsourcing services provided by the Service Provider, including in particular: sales department audits, building and optimising sales departments, recruiting and training salespeople, advisory for business owners, and outsourcing of a Sales Director (Head of Sales).

§ 3. SCOPE OF SERVICES

1. Sales Department Audit — comprehensive analysis of the structure, processes and sales results of the Client's business, concluding with a written report and recommendations.
2. Turnkey Sales Department Build — design and implementation of a complete sales structure, including processes, tools, positions, and procedures.
3. Optimisation of an Existing Sales System — diagnosis and improvement of operating sales structures.
4. Sales Team Recruitment and Training — support in the recruitment, selection, and onboarding of sales personnel.
5. Advisory for Owners and Management — strategic consulting on sales management and commercial effectiveness.
6. Head of Sales Outsourcing — temporary or permanent delegation of an experienced sales manager to the Client's organisation.

The detailed scope, terms, and fees for individual services are agreed individually and set out in separate written agreements concluded outside the Website.

§ 4. RULES OF USE

Users agree to use the Website in accordance with applicable laws, these Terms and Conditions, and good practices.

In particular, the following are prohibited:

- providing unlawful content or content infringing the rights of third parties;
- providing false data in the contact form;
- taking actions that disrupt the functioning of the Website;
- sending unsolicited commercial communications (spam) via the Website.

§ 5. CONTACT FORM AND ENQUIRIES

The Website enables submission of a consultation or audit enquiry via an electronic contact form.

Completing and submitting the form does not constitute the conclusion of a services agreement and does not create an obligation on the part of the Service Provider to conclude such an agreement.

The Service Provider undertakes to respond to submitted enquiries within 3 business days of receipt.

By submitting the form, the User consents to the processing of personal data provided for the purpose of handling the enquiry, in accordance with the Privacy Policy available on the Website.

§ 6. INTELLECTUAL PROPERTY

All content published on the Website, including texts, graphics, logos, photographs, service descriptions, and source code, is the property of B-Tools sp. z o.o. or third parties who have granted the relevant licences, and is protected by copyright law.

Copying, reproducing, modifying, distributing, or otherwise using Website content without prior written consent of the Service Provider is prohibited, except as permitted by applicable law.

§ 7. LIMITATION OF LIABILITY

The Service Provider makes every effort to ensure that information published on the Website is current and reliable; however, it does not bear responsibility for its completeness, accuracy, or suitability for any particular purpose.

To the extent permitted by applicable law, the Service Provider's liability to Users is limited to damage caused by wilful misconduct.

§ 8. AMENDMENTS

The Service Provider reserves the right to amend these Terms and Conditions. Amendments take effect upon publication of the updated version on the Website, unless otherwise indicated, with at least 7 days' prior notice for material changes.

§ 9. FINAL PROVISIONS

Matters not regulated by these Terms and Conditions shall be governed by generally applicable provisions of Polish law, in particular the Civil Code and the Act on the Provision of Electronic Services.

These Terms and Conditions are governed by Polish law. Disputes arising from the use of the Website or related to these Terms and Conditions shall be settled by the court with jurisdiction over the Service Provider's registered office. The foregoing does not limit any mandatory provisions of EU law on jurisdiction.

These Terms and Conditions are available in Polish, English, and Russian language versions. In the event of any discrepancy between language versions, the Polish version shall be binding and shall take precedence over all translations.

These Terms and Conditions are effective from 30.04.2026.